

**KËRKESË**  
**Nr. 47/4, datë 9.7.2019**

**PËR RIPUBLIKIMIN E SHPREHJES SË INTERESIT TË AKTIVITETIT**  
**“ASISTENCË TEKNIKE NË REFORMËN E PAGESAVE NË SPITALE-**  
**MEDOLOGJIA E KOSTIFIKIMIT TË PAKETAVE” HSIP/CS/IC/02-2019,**  
**PËRFITUES I SË CILËS ËSHTË MINISTRIA E SHËNDETËSISË DHE**  
**MBROJTJES SOCIALE**

**REQUEST FOR EXPRESSIONS OF INTEREST (REOI)**  
**(CONSULTING SERVICES)**

**International Technical Assistance- Consulting Company**

**Tirana on July 08<sup>th</sup>, 2019**

**Albania Health System Improvement Project (HSIP)**

**Loan No: 8466 AL.**

**Project ID Number: P144688**

**Assignment Title:** TA on Hospital Payment reform (methodology for costing of packages)

**Reference No.** Ref. No. HSIP/CS/CQ/02-2019

The Government of Albania has received financing from the World Bank toward the cost of the Health System Improvement Project (HSIP), and intends to apply part of the proceeds for consulting services. Main Objective of the assignment is developing National Health Accounts to support the budget analytical work in the health sector. The Ministry of Health and Social Protection of Albania wishes to design a unified costing methodology that will increase transparency and efficient use of resources. Cost calculation is fundamental to the process of allocating the cost derived from accounting evidence to organizational cost as per types of diagnosis or patients.

Pursuant to Article 10, paragraph 4, of Law no. 10 383, dated 24.2.2011, "On compulsory health insurance in the Republic of Albania", amended, stipulates that the design of service packages is made by technical commissions, composed of experts, who equally represent the sharing of the the medical, economic and social criteria. The nominal composition of the technical commissions is determined by the Administrative Board of the Fund, according to the rules set out in the Statute of the Health Insurance Fund. The main objective of this activity is to deliver a methodology for the costing of health service packages based on the international best practices and to provide case studies on the package costing. The expertise mobilized will support MoHSP responsible staff and the health insurance fund. In order achieve such objective, the MoHSP intends to hire an international consulting company to perform the services.

**The consultant must meet the following requirements:**

**Qualifications of the Consulting Company:**

The interested firms should fulfill the following qualification/experience requirements:

- At least 10 years of professional expertise in the field of this assignment (in health economics sector or related field)
- At least two similar past assignments performed in the last five years for costing of health services and health services payment reform
- Experience in the region will be an advantage
- Experienced staff for performing the assignment

Qualifications of the key experts:

The staff must be composed of at least three experts with the following qualifications:

**a) Key expert/s 1: Team Leader (International Expert- Costing expert)**

- A University and Master degree in Economics.
- Relevant professional license from the country of origin or any internationally recognized institute for Health economics. Copy of the license must be submitted.
- A minimum of 10 years of experience in health economics. Experience in international projects and government institutions will be an advantage.
- Knowledge in hospital data analysis, health care financing and payment mechanisms, costing and pricing of services,
- The consultant's understanding of the Albanian health care system and reform objectives is an advantage;
- A minimum of two similar past - assignments in the role of **individual consultant or team leader of a team of experts** in performed in the last five years performed for costing of packages
- Very good knowledge of English language

**b) Key expert/s 2: Medical doctor (International Expert)**

- A University degree in medicine and Master Degree in health management.
- A minimum of 10 years of experience in the field of health. Experience in international projects and government institutions will be an advantage.
- A minimum of two similar past assignments performed in the last five years performed for costing of packages.
- Very good knowledge of English language

**c) Key expert/s 3: Local Expert**

- University degree in medicine
  - A minimum of 5 years progressively responsible professional work experience in accounting and data analyses.
- A minimum of 5 years progressively responsible professional work experience in health economics projects

The firm who will be selected (after fulfilling the minimum qualification/experience requirements above) as highest ranked based on the evaluation/shortlisting criteria below, will be invited for contract negotiations, during which, the successful firm will be required to fulfill the above key staff qualification.

The Ministry of Health and Social Protection, through Project Coordination Unit (PCU) now invites eligible consulting companies ("Consultants") to indicate their interest in providing the Services. Consulting Companies should provide information demonstrating that they have the required qualifications and relevant experience to perform the Services (as described above).

The evaluation/shortlisting criteria are:

| No.          | Evaluation Criterion                                                        | Points            |
|--------------|-----------------------------------------------------------------------------|-------------------|
| 1.           | Overall experience of the firm (number of years) in the field of assignment | 30 points         |
| 2.           | Number of assignment-related contracts completed during last five years.    | 60 points         |
| 3.           | Availability of the key staff within the company                            | 10 points         |
| <b>TOTAL</b> |                                                                             | <b>100 points</b> |

The attention of interested Consultants is drawn to paragraph 1.9 of the World Bank's [Guidelines: Selection and Employment of Consultants by World Bank Borrowers](#) (January 2011, revised July 2014), setting forth the World Bank's policy on conflict of interest. The selection method to be applied is Consultant Qualification (CQ), in accordance with the procedures set out the World Bank's Guidelines Selection and Employment of Consultants under IBRD Loans and IDA Credits & Grants by World Bank Borrowers" (January 2011, revised July 2014).

The assignment should be performed within **6 (six) working month's period**. The firm will be contracted under a lump sum contract. The assignment is expected to start the service in July 2019. The total level of efforts required for the assignment will be as follows: Team Leader (International Expert- Costing expert) 45 man days in total (4 site missions in Albania); Medical doctor (International Expert): 35 man days in total (3 site missions in Albania); Local expert: 40 man days.

Further information can be obtained at the address below during office hours 08:00 to 16:30 (Monday to Thursday) and 08:00 to 14:00 on Friday In the address below). Expressions of interest must be delivered in a written form to the address below (in person, or by mail, or by e-mail) by **29<sup>th</sup> of July 2019**.

**Ministry of Health and Social Protection**  
**Adress: Rruga e Kavajës, No. 53, Tirana- Albania**  
**Project Coordination Unit (PCU)**  
**Health System Improvement Project (HSIP)**  
**Att: Blerina Dudushi**  
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